

## Banking & Financial Services Industry

The Banking and Financial Services industry represents companies who provide financial services and support to clients. These organizations perform a wide range of activities, including (a) wealth management, (b) financial protection, (c) trading, and (d) accounting.

Although the bulk of Hogan’s work in the Banking & Financial Services industry focuses on finance professionals (e.g., account managers, brokers, analysts), our breadth in the field extends to tellers, loan officers, and call center employees.

Further study details are available in each hyperlink in the table below. More information about other work in this industry is available in the [Banking & Financial Services Industry Whitepaper](#).

ROI Studies	Assessments	Job Family
<a href="#">Branch Managers (301.1)</a>	HPI	Managers & Executives
<a href="#">General Agents (484)</a>	HPI	Managers & Executives
<a href="#">High Potential Leaders (777)</a>	HPI, HDS, MVPI	Managers & Executives
<a href="#">Leaders (1023)</a>	HPI, HDS, MVPI	Managers & Executives
<a href="#">Business Bankers (101)</a>	HPI, MVPI	Professionals
<a href="#">Trading Assistants (539)</a>	HPI	Professionals
<a href="#">Associates and Consultants (961)</a>	HPI, HDS, MVPI	Professionals
<a href="#">Sales Managers (361)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Financial Advisors (363)</a>	HPI	Sales & Customer Support
<a href="#">Business Development Officers (457)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Client Managers (481)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Sales Representatives (490)</a>	MVPI	Sales & Customer Support
<a href="#">Customer Service Advocates (786)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Sales Professionals (845)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Financial Service Representatives (969)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Insurance Broker (979)</a>	HPI, HDS, MVPI	Sales & Customer Support
<a href="#">Call Center Employees (1022)</a>	HPI, MVPI	Sales & Customer Support
<a href="#">Bank Tellers (213)</a>	HPI	Service & Support
<a href="#">Bank Tellers (926)</a>	HPI, MVPI	Service & Support
<a href="#">Debt Collectors (869)</a>	HPI, MVPI	Administrative & Clerical
<a href="#">Finance Personnel (900)</a>	HPI, HDS, MVPI	Administrative & Clerical